

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-01

INR-07 NSAE-00 TRSE-00 XMB-04 OPIC-06 SP-02 CIEP-02

LAB-04 SIL-01 OMB-01 PA-02 PRS-01 USIA-15 L-02 FEA-01

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R 271600Z FEB 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 6005

INFO AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

UNCLAS GUATEMALA 1096

ROCAP

E.O. 11652: N/A

SUBJECT: PRESS BLEAK ON CACM

REF: GUATEMALA 1060

1. IN THE ABSENCE OF A COMMUNIQUE ON LAST WEEK'S MEETING OF CA MINECONS, SEVERAL NEWSPAPERS REPORTED THE SESSION AS A FAILURE. THIS MEDIA ATTITUDE IS REFLECTED IN A FRANCE PRESSE DESPATCH CARRIED BY FEB 25 MIAMI HEARALD, STATING CACM "APPEARED MONDAY ON THE ROAD TO A BREAKUP". WE BELIEVE SUCH REPORTS CONSITUTE GROSS EXAGGERATION OF CURRENTLY STICKY IMPASSE ON NICARAGUAN RESTRICTIONS AFFECTING CERTAIN GUATEMALAN AND SALVADORAN EXPORTS.

2. SOMBER REPORTS ARE BASED ON WHAT WE BELIEVE IS A MISTAKEN

NOTION THAT SINGLE PURPOSE OF CA MINECONS' MEETING

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WAS TO FIND IMMEDIATE SOLUTION TO TRADE PROBLEMS. AS

POINTED OUT IN REFTEL, THE ORIGIN, SCOPE AND SIGNIFICANCE OF THE REGIONAL MINECON SESSION WERE MUCH BROADER AND DEEPER. FAILURE TO PRODUCE A QUICK SOLUTION OF THE TRADE PROBLEM, ALTHOUGH SIGNIFYING IMPERFECT MILIEU FOR RECENTLY STEPPED-UP INTEGRATION EFFORTS, DOES NOT PORTEND IMMINENT DEMISE OF SUCH EFFORTS, NOR OF WHAT REMAINS OF CACM, EVEN THOUGH DANGER OF SERIOUS CONFRONTATION ON THIS ISSUE PERSISTS. AS REPORTED IN REF, MINECONS APPROVED BUDGET INCREASE FOR CACM SECRETARIAT (SIECA), ESTABLISHED REGIONAL ENERGY COMMISSION, AND AGREED TO REVIVE ECLA COMMITTEE ON ISTHMIAN ECONOMIC COOPERATION AS REGULAR FORUM FOR CA MINECONS, PENDING TRANSFORMATION OF CACM INTO CA ECONOMIC AND SOCIAL COMMUNITY (CAESC). THE MINISTERS ALSO RESOLVED TO REASSESS BOTH REGIONAL AND NATIONAL EXPORT PROMOTION PROGRAMS (SEE SEPTTEL).

3. IN AN EFFORT TO COUNTER ADVERSE MEDIA COVERAGE OF CA MINECONS' MTG, GOG MINISTER PALOMO AND INTEGRATION VICE MINISTER BARRIOS HELD A SPECIAL PRESS CONFERENCE FEB. 24. PALOMO EMPHASIZED THAT NICARAGUA'S RESTRICTIVE MEASURES WERE NOT REPEAT NOT TAKEN OUTSIDE THE CACM FRAMEWORK BUT, ON THE CONTRARY, IN ACCORD WITH AGREEMENTS ACCEPTED BY ALL FIVE CA'S IN 1973. IT WAS NOW UP TO GUATEMALA TO NEGOTIATE A LIFTING OF THESE SELF-IMPOSED RESTRICTIONS, AND NICARAGUA HAD ALREADY AGREED TO CONTINUE NEGOTIATIONS BY MARCH 15.

4. INTEGRATION VICE MINECON BARRIOS POINTED OUT THAT THE PRODUCTS UNDER NEGOTIATION CONSISTED 18.6 PER CENT OF GUATEMALA'S EXPORTS TO NICARAGUA, OR ABOUT \$5 MILLION OUT OF TOTAL SHIPMENTS TO THAT COUNTRY AMOUNTING TO SOME \$22-24 MILLION. HE ADDED THAT RECENT GUATEMALAN "SENSITIVE" EXPORTS TO NICARAGUA (TEXTILES, CLOTHING AND SHOES) HAD BEEN IN EXCESS OF AGREED QUOTAS, AND THAT IN LAST WEEK'S MEETING OF INTEGRATION VICE MINISTERS NICARAGUA HAD AGREED TO RAISE QUOTAS ABOVE THE LEVELS OF RECENT SHIPMENTS.

5. PALOMO NOTED GUATEMALA COULD SUSPEND TRADE WITH NICARAGUA IF AGREEMENT WERE NOT REACHED ON THE "SENSITIVE" ITEMS. BUT HE WARNED THAT SUCH ACTION WOULD AFFECT THE REST (81.4 PERCENT) OF UNCLASSIFIED

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THE COUNTRY'S EXPORTS TO NICARAGUA.

6. IN A RELATED ACTION, THE GUATEMALAN AND SALVADORAN DELEGATIONS TO THE MINECON MTG RESOLVED TO SEEK AN END TO THE QUOTA SYSTEM ON SENSITIVE ITEMS, AND A RETURN TO FREE TRADE. PARKER ACTING
.../... ALSO PASSED INFO USAID/GUATEMALA
ANDREWS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PRESS COMMENTS, MINISTERIAL MEETINGS, ECONOMIC INTEGRATION
Control Number: n/a
Copy: SINGLE
Draft Date: 27 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975GUATEM01096
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750070-0320
From: GUATEMALA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975028/aaaaagmw.tel
Line Count: 115
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 GUATEMALA 1060
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 29 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 MAY 2003 by McShalBA>; APPROVED <21 JAN 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRESS BLEAK ON CACM
TAGS: ECIN, ECON, XK
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006